



JAMES A. SAMUELS
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Jim joined Guggenheim, Inc. in 2011 and has over 30 years of experience in the real estate industry. He provides real estate advisory services to national and local retail tenants, developers and individuals in need of market analysis, site acquisition, and land assemblage and works with the leasing, management and sales of all types of commercial real estate. In addition, Jim also focuses on multi-family properties. Long term clients include Dollar Bank, Phoenix Big Cinemas Management, LLC, The Funny Bone, IMPROV Comedy Clubs, Car Parts Warehouse and Waterway Gas & Wash.

Prior to joining Guggenheim, Jim spent nine years with NAI Daus, having been one of the top producers for several years. In addition, Jim previously spent 16 years with Grubb & Ellis, having been named top producer in the retail brokerage division several times.

EDUCATION

Jim is a graduate of The Ohio State University, (B.A.) and of the Cleveland State University, Cleveland Marshall College of Law, (J.D.). He practiced law for 10 years before embarking on his real estate career and has always maintained his license to practice law.

AFFILIATIONS

Jim is a member of the International Council of Shopping Centers (ICSC), the Cleveland Metropolitan Bar Association (CMBA), Northeast Ohio Apartment Association (NOAA), Council of Smaller Enterprises (COSE), Playhouse Square Foundation's Chairman's Council and the Leadership Cleveland Class of 2003. In addition he is a Life Trustee of the board of Menorah Park Center for Senior Living, a member of the board of Vocational Guidance Services and the Cleveland Hearing and Speech Center.